



Humanscale Job Description

POSITION: Associate Ergonomist (AR)
LEVEL: I
MANAGES: No management responsibility
LOCATION: Southern California

Humanscale is seeking a qualified individual for an exciting position for our ergonomic consulting division

FUNCTIONAL RESPONSIBILITIES:

- Conduct ergonomic assessments, basic ergonomic and product training for Humanscale clients
- Provide ergonomic expertise and deliver ergonomic presentations to clients and end-user prospects
- Support the sales efforts of our representatives and educate them on high level ergonomic principles
- Attend trade shows, assisting with research initiatives and networking with the ergonomic community
- Achieve and exceed revenue, profitability and product mix sales goals
- Completing sales activity and opportunity reports as well as maintaining customer contact database
- Strong understanding of all of Humanscale's products, including task seating, keyboard supports, flat panel monitor arms, task lighting, and other ergonomic work tools
- Effectively work with other Humanscale sales representatives

MINIMUM QUALIFICATIONS:

- Candidate will have 1-2+ years business experience
- Master's degree in Human Factors/Ergonomics
- Successful track record of planning and execution
- Working knowledge of MS OFFICE and associated applications are required

ADDITIONAL QUALIFICATIONS:

- Knowledge and/or experience in office furniture or related industry, a plus
- Excellent written and verbal
- Skillful negotiation and presentation abilities
- Aggressive follow-up and closing skills
- Ability to travel

To apply for this position, please send a resume and cover letter to:

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